

Update Conference Program

March 27-29, 2024

(Subject to change)

Plenary Sessions

Opening Plenary:

Color Guard and National Anthem

BIS Office of Exporter Services Director Information for Attendees

Opening Address: Secretary of Commerce Gina Raimondo

Keynote Speaker: Under Secretary of Commerce for Industry and Security Alan F. Estevez

Lunch Keynote Speaker

Oksana Markarova, Ambassador Extraordinary and Plenipotentiary of Ukraine to the United States
Introduced by Assistant Secretary for Export Administration Thea D. R. Kendler

Export Administration Plenary Session:

Remarks by: Thea D. R. Kendler, Assistant Secretary for Export Administration

Threat Briefing Panel

Brian Holmes, NIO for Science and Technology

The Threat Briefing panel, presented by the Office of the Director of National Intelligence will supplement the break-out sessions on China and Russia, focusing on China, Russia, and emerging technology issues. PRC topics will include military modernization aims, military-civil fusion strategy, technology acquisition outside of the PRC, economic espionage and coercion, and IP theft. The panel will also brief on Russia weapons development goals and third-country circumvention. Other threats covered will be related to emerging technology, including AI and quantum.

Lunch Keynote Speaker

Deputy Secretary of Commerce Don Graves

Introduced by Under Secretary of Commerce for Industry and Security Alan F. Estevez

Plenary Session: Export Enforcement

Keynote Speaker: Matthew S. Axelrod, Assistant Secretary for Export Enforcement

Export Enforcement Panel:

Moderator: Kevin J. Kurland, Deputy Assistant Secretary for Export Enforcement

Adam Roth, Acting Director, Office of Enforcement Analysis, BIS

Dan Clutch, Deputy Director, Office of Export Enforcement, BIS

Cathleen Ryan, Director, Office of Antiboycott Compliance, BIS

Jeff Beatrice, Acting Chief Counsel for Industry & Security

Breakout Sessions

Anatomy of a Disruptive Technology Strike Force Investigation

Moderator: Molly Braese, Chief of Staff, Export Enforcement, BIS

SA Scott Anderson

SAC Aaron Tambrini

This session allows the exporting public, counsel, and industry experts to hear directly from the front lines of law enforcement about the Disruptive Technology Strike Force, launched in February 2023 with the Department of Justice. In addition to a discussion on the first year of the Strike Force, attendees will learn about key investigative strategies and explore the coordinated efforts that led to a successful Strike Force resolution. This panel will also feature a Q & A session at the end.

CB/CWC: Chem Bio Weapons Nonproliferation Export Controls and Treaty Developments

Moderator: Ted Curtin, Director, Chemical and Biological Controls Division, BIS

David S. Johnston, Ph.D., M.S.S.I., Director, Treaty Compliance Division, BIS

Dr. Kimberly Orr, Chemical and Biological Controls Division, BIS

Dr. Wesley Johnson, Chemical and Biological Controls Division, BIS

The panel will discuss recent additions to the control list, changes in license policies, and the outlook for U.S. and industry compliance with the Chemical Weapons Convention (CWC) and Biological Weapons Conventions (BWC).

China Brief

Moderator: Gabriella Carney

Miranda Sieg, Export Compliance Specialist, Office of Enforcement Analysis, BIS

Lorand Laskai, Senior Advisor to the Under Secretary, BIS

Joanna Stelnicki, Export Control Officer, Hong Kong, China

Jose Rodriguez, Export Control Officer – Beijing, China

This session will discuss BIS's approach to China in response to its policy of military-civil fusion, identifying red flags and using best practices to avoid supporting actions that support China's military modernization, human rights abuses, and third-country diversion. These practices aim to help you identify end users of concern, falsified or misleading end uses, issues with destination countries, and items being sold. The session will also have a panel Q&A session to discuss more nuanced issues including academia, Hong Kong, and Russia diversion.

Census Updates

Moderator: Kiesha Downs, U.S. Census Bureau

Jessica Mangubat, U.S. Census Bureau

The U.S. Census Bureau will be presenting updates on trade topics such as changes to the Foreign Trade Regulations, ACE/AESDirect and Export Reports as well as the latest developments with the data tool, USATrade Online. Attendees will also have an opportunity to ask questions and provide feedback to key trade contacts.

DDTC Updates

DDTC Speakers: Cat Hamilton, Directorate of Defense Trade Controls, Department of State

Sarah Heidema, Directorate of Defense Trade Controls, Department of State

DDTC officials will discuss developments related to the International Traffic in Arms Regulations (ITAR).

EAR part 744 Controls

Moderator: Philip Johnson, Chief of Staff, Export Administration, BIS

Steven Clagett, Director, Nuclear and Missile Technology Controls Division, Office of

Nonproliferation and Treaty Compliance, BIS

Theodore Curtin, Director, Chemical and Biological Controls Division, Office of Nonproliferation and Treaty Compliance, BIS

John Varesi, General Engineer, Sensors and Aviation Division, Office of National Security and Technology Transfer Controls, BIS

Carmen Quesenberry, Chair, End-User Review Committee, BIS

Teresa Telesco, Chief of Staff, Office of Enforcement Analysis, BIS

Timothy Mooney, Senior Regulatory Policy Analyst, Regulatory Policy Division, BIS

This session will focus on the EAR's end-use and end-user-based control policies, such as restrictions on nuclear, missile, chemical and biological weapons, military, and military-intelligence end uses and end users, the Entity List, and the Unverified List. This session will cover most part 744 controls, to include recent updates to restrictions on certain cameras, systems, and related components, as well recent updates for restrictions on certain persons identified on the List of Specially Designated Nationals and Blocked Persons. This session will not discuss part 744 controls related to semiconductor end uses, which will be covered in separate sessions.

Export Control Officers Abroad (Session 1): BIS Export Control Officers and Analysts – A year of expanding engagement

Moderator: Adam Roth, Acting Director, Office of Enforcement Analysis, BIS
Rebecca Palizza, Export Control Analyst – Ottawa, Canada
Elizabeth Blanch, Export Control Officer - Istanbul, Türkiye
Alex Liu, Export Control Officer - Dubai, UAE
David Bolton, Export Control Officer - New Delhi, India
Ariel Leinwand, Export Control Officer – Taipei, Taiwan

Export Control Officers Abroad Session 1 :This session will introduce you to the BIS Export Control Officers, assigned at U.S. Embassies and Consulates, who conduct end-use checks to confirm the end uses and end users of U.S.-origin items exported to over 75 countries, **including Canada, India, Taiwan, Türkiye, and the United Arab Emirates**. It also will introduce our first Export Control Analyst stationed in Canada to discuss our joint analytical enforcement efforts. Learn how industry can identify red flags and conduct due diligence, as well as work with foreign governments to ensure exports are not illicitly diverted or transshipped.

Export Control Officers Abroad (Session 2): BIS Export Control Officers and Analysts – A year of expanding engagement

Moderator: Adam Roth, Acting Director, Office of Enforcement Analysis, BIS
Jose Rodriguez, Export Control Officer – Beijing, China
Steven Hammond, Export Control Officer – Beijing, China
Joanna Stelnicki, Export Control Officer - Hong Kong, China
Michael Burnett, Export Control Officer - Singapore
Scot Gonzales, Export Control Officer – Frankfurt, Germany
Roger Calderone, Export Control Officer – Helsinki, Finland

Export Control Officers Abroad Session 2: This session will introduce you to the BIS Export Control Officers, assigned at U.S. Embassies and Consulates, who conduct end-use checks to confirm the end uses and end users of U.S.-origin items exported to over 75 countries, **including China, Finland, Germany, and Singapore**. Learn how industry can identify red flags and conduct due diligence, as well as work with foreign governments to ensure exports are not illicitly diverted or transshipped.

Foreign Direct Product Rules Overview

Moderator: Aiysha S. Hussain, Special Adviser for Export Administration
Charles Wall, Senior Policy Advisor, International Policy Office, BIS
Sharron Cook, Senior Regulatory Policy Analyst, Regulatory Policy Division, BIS

This session will review the Export Administration Regulations’ (EAR) Foreign Direct Product (FDP) rules, including their structure, a way to organize your analysis of the FDP rules, and the model certification that BIS makes available to assist in determining whether items are subject to the EAR on the basis of one of the FDP rules. The speakers will also go over some of the more prominent FDP rules, e.g. NS, Entity List, “600 series,” advanced computing, and Russia/Belarus FDP rules.

Human Rights Due Diligence

Moderator: Anthony Christino III, Director, Foreign Policy Division, BIS
Steven Schrader, Supervisory Export Policy Analyst, Foreign Policy Division, BIS
Shannon Dick, Senior Advisor for Arms Transfers, EB/DRL, Department of State
Gregory Slovak, Export Policy Analyst, Foreign Policy Division, BIS
Aiysha S. Hussain, Special Advisor for Export Administration, BIS

Human rights due diligence: responsibilities, considerations, costs, and tools available for exporters.

Industry Engagement Beyond Export Controls

Speakers: Kevin Coyne; Director, Office of Technology and Evaluation, BIS
Katie Reid, Defense Programs Division Director, Office of Strategic Industries and Economic Security, BIS

The BIS Office of Technology Evaluation will give an overarching view of the approach to supply chain analysis, engage industry and use data to drive decision-making. This session will highlight several sectors which have been recently examined, such as chemical pre-cursors, microelectronics, legacy chips, and artificial intelligence. The session will also outline technical advisory committees so participants can discover how to potentially contribute to this crucial feedback. The session will also cover how the BIS Office of Strategic Industries and Economic Security engages with Industry outside licensing channels in NATO competitive bidding, Excess Defense Article transfers, DPAS, Offsets, and the Market Impact Committee.

Information and Communications Technology and Services (ICTS): Securing the Nation's Information and Communications Technology and Services; Understanding the ICTS Program

Moderator: Evan Broderick, Deputy Director, Office of Information and Communications Technology and Services (ICTS)
Elizabeth Cannon, Executive Director, Office of Information and Communications Technology and Services
Christopher Rauh, Investigations Director, Office of Information and Communications Technology and Services
Erik Lowe, Compliance Director, Office of Information and Communications Technology and Services
Geoffrey Irving, Acting Technology Director, Office of Information and Communications Technology and Services

The Office of Information and Communications Technology and Services (ICTS) is responsible for implementing the ICTS program for the Department of Commerce through four Executive Orders: EO 13873: "Securing the information and Communications Technology and Services Supply Chain", EO 13984: "Taking Additional Steps to Address the National Emergency with Respect to Significant Malicious Cyber-Enabled Activities", EO 14034 "Protecting Americans' Sensitive Data from Foreign Adversaries", and EO 14110: "Safe, Secure, and Trustworthy Development and Use of Artificial Intelligence". This session will describe where the newly formed office sits in the Department of Commerce's organizational structure, outline its internal structure, and detail its priorities, actions, and coordination with industry.

Interagency Update

Moderator: Matthew S. Borman, Principal Deputy Assistant Secretary for Export Administration
Michael Vaccaro, Deputy Assistant Secretary for Defense Trade, Department of State
Ann Ganzer, Principal Deputy Assistant Secretary, Bureau of International Security and
Nonproliferation, Department of State
Lisa Palluconi, Deputy Director, Office of Foreign Assets Control, Department of the Treasury
Michael Laychak, Director, Defense Technology Security Administration, Department of Defense

Join BIS' Principal Deputy Assistant Secretary Matt Borman and leadership from four of BIS' interagency partners for a session starting with a brief introduction to each of the agencies represented, their role in the US export control system and their priorities or primary initiatives, and ending with questions from the audience.

International Cooperation and Export Controls

Moderator: Liz Abraham, Director, International Policy Office, BIS
Michelle DeMoor, Senior Trade Advisor, Delegation of the European Union to the United States
Shodai Hasebe, Principal Deputy Director, Security Control Policy Division, Trade and Economic
Cooperation Bureau, Ministry of Economy, Trade and Industry, Japan
Logan Norton, Export Policy Analyst, Regulatory Policy Division, BIS

Join us for a conversation with representatives from other export control systems to better understand their vision and priorities for 2024. We'll discuss the role of international cooperation in better aligning export controls.

License Application Tips

Moderator: Joe Cristofaro, Director, Sensors & Aviation Division, BIS
Jason Chauvin, Engineer, Sensors & Aviation Division, Office of National Security and Technology
Transfer Controls, BIS
Sharon Bragonje, Engineer, Nuclear & Missile Technology Controls Division, Office of
Nonproliferation and Treaty Compliance, BIS
Zakia Gregory, Electronics Engineer, Munitions Control Division, BIS

In this session, BIS Licensing Officers will provide an overview on the license application process, provide tips for preparing applications and avoiding processing delays, discuss unique licensing circumstances (e.g., deemed exports), and discuss license conditions.

Regulatory Updates

Moderator: Hillary Hess, Director, Regulatory Policy Division, BIS
Nancy Kook, Senior Export Policy Analyst, Regulatory Policy Division, BIS
Logan Norton, Export Policy Analyst, Regulatory Policy Division, BIS
Sheila Quarterman, Senior Export Policy Analyst, Regulatory Policy Division, BIS

This panel recaps the amendments to the Export Administration Regulations published since the last BIS annual conference. The Regulatory Policy Division looks at recent rules, proposed and final.

Russia Brief

Moderator: Charles Wall, Senior Policy Advisor, International Policy Office, BIS
W. Collmann Griffin, Senior Policy Advisor, International Policy Office, BIS
Deniz Muslu, Acting Director, Office of Enforcement Analysis, BIS
Kevin Coyne, Director, Office of Technology Evaluation, BIS

In this session, panelists will explore unique features of the expanded export control approach to Russia, discuss how BIS has used data analysis to identify priorities and circumvention trends, and talk about how enforcement tools and authorities are being used to tackle violations of Russia measures. The panel will be moderated by BIS's new International Policy Office, and will also include speakers from Export Administration's Office of Technology Evaluation and Export Enforcement's Office of Enforcement Analysis.

Semiconductors I: Semiconductor Tools (SME)

Moderator Carlos Monroy, Director, Electronics Division, National Security and Technology Transfer Controls, BIS
John Christopher (Chris) Chamberlain, Senior Policy Advisor, Export Administration
Chris McGuire, Deputy Senior Director for Technology and National Security, NSC
Sharron Cook, Senior Regulatory Policy Analyst, Regulatory Policy Division, BIS
ByungJoon Oh, PhD, Electronics Engineer, National Security and Technology Transfer Controls, BIS

This session will provide an overview of new export controls on semiconductor manufacturing equipment (SME), revisions to the Temporary General License (TGL), U.S. persons activities, IC production controls, and the correction/clarification rule.

Semiconductors II: Advanced Computing and Supercomputers (AC/S)

Moderator: Michael Bloomfield, Information Technology Controls Division, BIS
Will Hunt, Export Administration Senior Advisor, BIS
Saif M. Khan, Senior Advisor to the Secretary of Commerce for Critical and Emerging Technologies
Timothy Mooney, Senior Regulatory Policy Analyst, Regulatory Policy Division, BIS

This session will provide a detailed analysis of certain parts of the advanced computing rule, with an emphasis on the various technical parameters in the rule. Topics covered include 3A090 and 4A090, license exception NAC, and foundry verification.